New Albany

Dagney Faulk

Figure 1

Assistant Professor of Economics, School of Business, Indiana University Southeast, New Albany

uring 2003, the economy of southern Indiana continued to perform better than state and national economic trends. The New Albany area actually experienced a net job gain over the past year, as the unemployment rate has begun to decrease. The seven counties in the Louisville Metropolitan Statistical Area (MSA) are Clark, Floyd, Harrison, and Scott counties in southern Indiana and Bullitt, Jefferson, and Oldham counties in northern Kentucky. In 2003, the U.S. Census Bureau redefined the counties in the Louisville metropolitan area to include Clark, Floyd, Harrison, and Washington counties in southern Indiana and Bullitt, Henry, Jefferson, Meade, Nelson, Oldham, Shelby, Spencer, and Trimble counties in Kentucky (see Figure 1). Since most of the metro area statistics do not yet use the new definition, the following analysis uses the 1999 MSA configuration to examine various measures of economic growth in the Louisville MSA and its component counties. Three additional Indiana counties—Crawford, Jefferson, and Orange—in the southern Indiana labor market area are included when data is available.

Labor Markets

The 2003 unemployment rate in the counties of the Louisville area have continued to decline over the year, and with the exceptions of Washington and Orange counties, the unemployment rate continues to be below that of Indiana as a whole and below that of Kentucky and the United States, as shown in **Table 1**. The total number employed has steadily increased over the course of the year. The unemployment rates in Clark and Floyd counties are currently among the lowest in the state while the unemployment rate in Orange County is among the highest in the state.

Recent data for the Louisville MSA indicates that the average level of nonagricultural employment was 568,100 for January to September 2003, an increase of just over 1,000 jobs from the same period last year (see Table 2). The Indiana portion of the MSA contributed just over 600 jobs to this increase. Total nonagricultural employment in the southern Indiana counties averaged 95,300 well below the May 2001 peak of 98,200 jobs. Contrary to the state and national situation, employment growth in southern Indiana was actually led by manufacturing, which increased by an average of 1,300 jobs. The service sector was hit hard over the past year, decreasing by an average of 1,200 jobs. The decrease in service employment was led by professional and business services, followed by trade, transportation and utilities, both decreasing by over 800 jobs.

The average level of government employment increased approximately 700 jobs over this same time period. The increase

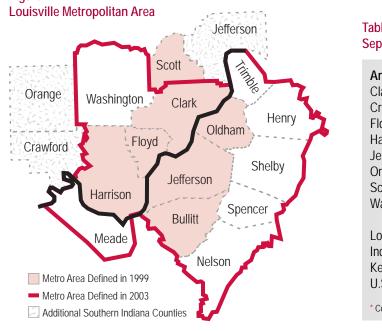


Table 1September Unemployment Rates

Area	1999	2000	2001	2002	2003
Clark, IN*	2.8	2.9	4.0	4.3	3.7
Crawford, IN	3.9	3.3	4.4	4.8	4.6
Floyd, IN*	2.3	2.5	3.2	3.7	3.4
Harrison, IN*	2.3	2.0	3.2	3.2	3.9
Jefferson, IN	2.5	3.3	4.7	4.7	4.7
Orange, IN	5.6	3.4	8.8	8.2	7.9
Scott, IN	2.9	2.6	5.1	5.0	4.2
Washington, IN*	3.7	3.7	7.2	6.7	6.4
Louisville MSA	3.3	3.2	4.3	4.7	5.2
Indiana	2.9	2.4	4.2	4.6	4.8
Kentucky	4.0	3.9	5.1	5.0	5.4
U.S.	4.1	3.8	4.7	5.4	5.8

Counties in the Louisville Metropolitan Statistical Area, as defined in June 2003.

is attributable to state and local governments, with state government employment increasing by about 240 jobs and local government employment increasing by about 490 jobs.

Recent commuting data released from the 2000 census indicates that 35,532 workers commuted daily between southern Indiana and Jefferson County, Kentucky, in 2000. Approximately 3,475 more workers commuted from southern Indiana to Jefferson County, Kentucky, in 2000 relative to 1990 (a 10.8 percent increase). **Table 3** shows the proportion of commuters originating in each county and commuting to other counties.

Wages and Hours in Manufacturing

Manufacturing is the only sector for which wage and salary information is collected for the southern Indiana area. Average hourly manufacturing earnings in southern Indiana have increased over the past year, but remain consistently below that of the MSA as a whole. While there is no standard measure of labor productivity for metropolitan areas, national averages suggest that labor productivity in manufacturing has increased substantially over the past, which would boost wages.

Average weekly hours worked in the manufacturing sector averaged 43.2 hours per week for the first three quarters of 2003, slightly below the 2002 average of 43.7 hours in southern Indiana, suggesting a portion of the increase in average earnings is due to overtime pay (see **Figure 2**). Manufacturing hours peaked at 44.1 hours per week in April 2003.

Consumer Activity

Sales and Marketing Management magazine's 2003 survey of buying power shows that changes in retail sales are mixed (see **Table 4**). Total retail sales in the Louisville MSA decreased by 3.8 percent, from \$12.9 billion in 2002 to \$12.4 billion in 2003—a smaller decrease than for the previous period. Jefferson County, Kentucky, had the largest change with over a \$404,000 decrease between 2002 and 2003. Floyd, Harrison, and Scott counties show substantial growth in retail sales. Harrison County is the only county in the MSA where retail sales have increased over the past four years. The increase in retail spending in Floyd, Harrison, and Scott counties may indicate a redistribution of spending patterns. As more retail establishments have opened in these counties, consumers shop there rather than traveling to Clark County, Indiana, or Jefferson County, Kentucky.

Activity in the residential housing market increased slightly over the past year. Housing sales through October 2003 in the southern Indiana area¹ totaled 2,441 compared with 2,144 for January to October 2002. The average sales price was \$130,224 for January to October 2003, up 0.5 percent from the year before. The average amount of time for a house to sell was 113 days, up slightly from the 2002 average.

Residential construction as measured by residential building permits for new single and multi-family residential units continues to be strong increasing by 9 percent and 20 percent, respectively, for the MSA counties for the January to September period (see **Table 5**). Clark and Harrison counties experienced a decrease from the same period in 2002. Other

Table 2

Nonagricultural Employment and Components, January to September Average

In Thousands	2001	2002	2003*	2002-2003 Difference
NONAGRICULTURAL EMPLOYMENT				
Southern Indiana Counties ¹	95.8	94.7	95.3	0.62
Louisville MSA ²	582.6	567.0	568.1	1.03
Goods Producing				
Southern Indiana Counties	26.0	24.9	26.8	1.86
Louisville MSA	112.5	105.0	105.7	0.63
Natural Resources, Mining, and Construction				
Southern Indiana Counties	5.5	5.5	5.9	0.49
Louisville MSA	31.3	29.7	31.5	1.83
Manufacturing		40.5		4.07
Southern Indiana Counties	20.5	19.5	20.8	1.37
Louisville MSA	81.2	75.3	74.1	1.83
Service-Providing				
Southern Indiana Counties	69.8	69.7	68.5	-1.23
Louisville MSA	470.1	462.0	462.4	0.40
Trade, Transportation, and Utilities				
Southern Indiana Counties	21.8	21.5	20.7	-0.86
Louisville MSA	132.4	127.4	125.5	-1.90
Information				
Southern Indiana Counties	0.8	0.6	0.7	0.06
Louisville MSA	13.0	11.5	11.5	-0.08
Financial Activities				
Southern Indiana Counties	3.3	3.3	3.3	-0.06
Louisville MSA	36.7	37.2	38.1	0.83
Professional and Business Services				
Southern Indiana Counties	6.1	6.7	5.9	-0.88
Louisville MSA	66.2	64.4	62.6	-1.72
Educational and Health Services	7.0	7.0	7.4	0.00
Southern Indiana Counties	7.0	7.2	7.1	-0.08
Louisville MSA	64.7	67.0	69.3	2.37
Leisure and Hospitality	10.0	10.0	10 (0.00
Southern Indiana Counties	10.8	10.8	10.6	-0.28
Louisville MSA Other Services	54.7	53.0	53.3	0.24
	2.4	2.0	4.1	0.1/
Southern Indiana Counties	3.4	3.9	4.1	0.16
Louisville MSA	29.3	29.9	30.7	0.84
Government	14.4	15.5	16.2	0.70
Southern Indiana Counties	16.6 73.1	15.5 71.6	16.2 71.4	0.70 -0.19
	13.1	/ 1.0	/1.4	-0.19

¹ Clark, Floyd, Harrison, and Scott counties. The Indiana Department of Workforce Development refers to this as the New Albany area.
² Clark, Floyd, Harrison, and Scott counties in Indiana and Bullitt, Jefferson, and Oldham counties in Kentucky.
* September 2003 figures are preliminary.

Table 3Census Commuting Flows, 2000Percent of Workers Age Sixteen and Older

counties show increases. Floyd and Scott counties have particularly strong growth in percentage terms for single family permits (30.3 and 36.7 percent, respectively). This growth in residential housing should lead to a continued increase in retail spending in these counties. Interest rate increases, as projected in the last half of 2004, are likely to dampen

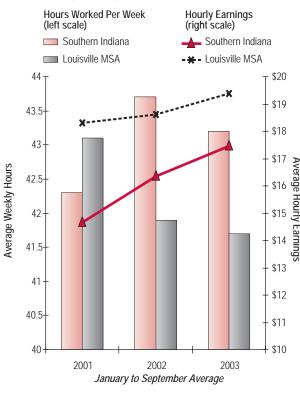
	WORK IN	Clark	Crawford	Floyd	Harrison	Jefferson, IN	Orange	Scott	Washington	Bullitt	Jefferson, KY	Oldham
	Clark, IN	51.1	0	10.9	0.6	0.3	0.1	0.6	0.3	0.3	33.7	0.3
	Crawford, IN	4.8	37.3	4.6	15.1	0.1	3.3	0.1	0.7	0.2	12.9	0
	Floyd, IN	18.5	0	42.1	2.8	0.2	0	0.3	0.3	0.1	33.5	0.3
	Harrison, IN	10.6	1.5	14.5	43.3	0.4	0.1	0.2	0.6	0.1	25.0	0.3
Reside In	Jefferson, IN	2.0	0	0.3	0.1	78.3	0	2.2	0	0	2.3	0.1
Res	Orange, IN	1.7	1.9	1.3	0.8	0.2	64.3	0.1	4.0	0.0	1.8	0
	Scott, IN	9.4	0	1.9	0	3.7	0.2	57.1	1.0	0.0	7.1	0
	Washington, IN	13.7	0.2	7.9	2.7	0.2	2.5	3.7	52.2	0.0	9.8	0.1
	Bullitt, KY	1.4	0	0.5	0.2	0	0	0	0.0	27.5	64.4	0.8
	Jefferson, KY	2.1	0	0.8	0.2	0	0	0	0	0.6	92.3	0.9
	Oldham, KY	1.5	0	0.6	0.1	0	0	0.1	0	0.2	58.4	33.2

growth in residential building permits.

Gaming at Caesar's Casino continues to expand. The turnstile count for January through September 2003 was over 2.5 million, a 12.7 percent increase over the same period in 2002. Tax payments totaled \$68.53 million for the January to September 2003 period, a 31 percent increase over the same period in 2002.

During 2003, Louisville and southern Indiana entered a period of moderate growth.

Figure 2 Manufacturing Earnings and Hours



While retail spending remains sluggish in several of the metro counties, single family residential building permits and housing sales have increased relative to the previous year, but will likely taper off over the coming year as interest rates increase. Unemployment rates have declined and employment growth in the nonagricultural sector is creeping upward, although the numbers are still quite volatile from month to month. Moderate employment growth should continue. The coming year should generate an additional nine hundred jobs on average in the nonagricultural sector of southern Indiana, and unemployment rates should continue to decrease slightly.

Endnotes

 Data on home sales from the Southern Indiana Realtors Association Multiple Listing Service, which covers Clark, Crawford, Floyd, Harrison, Jefferson, Scott, and Washington counties.

Table 4 Total Retail Sales, 2000 to 2003

Area	2000	2001	2002	2003	2002- Change	-2003 Percent	
Louisville MSA	13,106,414	13,535,653	12,925,845	12,439,422	-486,423	-3.8%	
Bullitt	363,515	385,269	379,800	361,388	-18,412	-4.9%	
Jefferson, KY	9,874,800	10,186,603	9,672,799	9,267,922	-404,877	-4.2%	
Oldham	250,598	258,058	251,359	248,450	-2,909	-1.2%	
Clark	1,617,183	1,659,740	1,615,787	1,505,735	-110,052	-6.8%	
Floyd	484,762	507,804	471,606	492,401	20,795	4.4%	
Harrison	318,975	338,155	339,518	354,175	14,657	4.3%	
Scott	196,581	199,934	194,976	209,401	14,425	7.4%	

Table 5

Residential Building Permits Issued for Privately-Owned Structures*

County		Single F	amily		Multi-Family				
,	2000	2001	2002	2003	2000	2001	2002	2003	
Clark, IN	547	561	689	621	18	189	76	122	
Floyd, IN	282	282	254	331	72	6	10	8	
Harrison, IN	173	144	162	146	26	0	4	6	
Scott, IN	n/a	94	90	123	n/a	73	72	15	
Bullitt, KY	534	498	493	588	56	37	76	92	
Jefferson, KY	2,036	2,382	2,242	2,476	531	321	540	673	
Oldham, KY	446	469	449	491	46	90	61	92	

* Data from January to September of each year